

### **Tamil Film Active Producers Association** Regd. No. SRG/Chennai South/250/2020 under Tamil Nadu Societies Registration Act 197





P. Bharathirajaa President



T. Siva General Secretary



S.R. Prabhu Vice President



Visit: www.TFAPA.com Contact: tfapa2020@gmail.com

Tamil Film Active Producers Association (TFAPA) was formed in August 2020 by Legendary Director and Producer Shri P. Bharathirajaa along with several leading film producers of Tamil Cinema. Today TFAPA boasts of over 250 Active Film Producers as its members, many of them are who is who of the Tamil film industry. TFAPA is providing full-fledged services to its members including Title registration, Publicity clearance for Censor certification, Quick dispute resolution, Negotiations on wages and salaries with FEFSI, Negotiations on rates with Outdoor units and other service providers, Clearance to FEFSI for shooting, Recommendation to State Government for Awards and Subsidy, Guidance to members on various business matters from time to time, coordinating with Theatre Owners Association for the progress of the industry, taking up industry related issues with State/Central Governments and playing an active part in organizing industry related events regularly for the benefit of its members. If you wish to be a Producer in Tamil Cinema, be a part of TFAPA and let us progress together.

Tamil Cinema Trade Guide, first ever Trade Magazine from a Film Industry Association (TFAPA) shall present the progress of Tamil Cinema to all the stake holders of the industry every month. It will focus on the business of Tamil Cinema to help all our Producer members to reach out to potential buyers of various rights of a film (satellite, digital/OTT, music, overseas, theatrical release, Hindi and other languages dubbing etc.) by promoting their films through this trade guide. Buyers of various rights or financiers of a film can issue Public Notice through the Trade Guide for the information of all concerned. In addition, the Trade Guide aims to help the Producers to reduce the cost of filmmaking and release by sharing all information about production, post-production costs, subsidy available for shooting in various cities/overseas, best practices followed in other language industries, changes and advancements in technology for awareness, release schedules of films, industry information, best promotion and publicity details. In a nutshell, Tamil Cinema Trade Guide will be the single source of information guide on Tamil Cinema for everyone connected to Tamil Cinema across the globe.



T.G. Thyagarajan Working President



G. Dhananjeyan Treasurer



S.S. Lalit Kumar Joint Secretary



Suresh Kamatchi Joint Secretary

(To ensure the content of Trade Guide reaches out to all connected with Tamil Film Industry, the guide is presented in English. We seek the understanding of Producer Members in this regard).





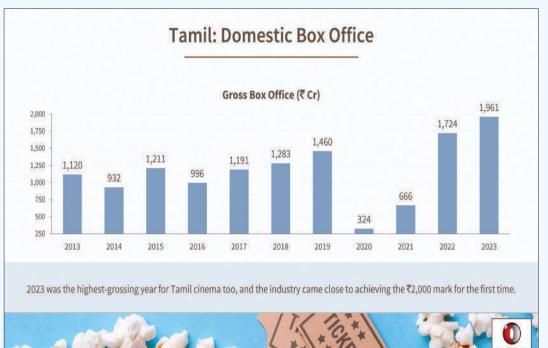
TAMIL CINEMA in 2023: A Summary



Number of Tamil Films released over the years



Tamil Cinema recorded the highest ever new film releases in 2023 with 258 films. The important development is new releases through OTT Direct Premiere which touched its peak with 45 films in 2021 has reduced to just 6 (independent) films in 2023 as most OTT platforms have changed their strategy and are keen to stream only those films, which had a theatrical release.



**Box Office Collections over the years** 

Source: Ormax Media

Tamil Cinema recorded the highest ever Rs.1,961 crore as Gross Box Office Collections in domestic markets (India Box Office) in 2023, thanks to two Big Hits *Jailer* and *Leo* and several other films.

ORMAX





## All-India Gross Box Office: 2023



### Box Office by Language (2022 Vs 2023)

Language	Gross BO (2022)	Gross BO (2023)	Growth %	% Share (2022)	% Share (2023)
Hindi	3,513	5,380	53	33	44
Telugu	2,145	2,265	6	20	19
Tamil	1,724	1,961	14	16	16
Hollywood*	1,230	1,139	-7	12	9
Malayalam	633	572	-10	6	5
Kannada	810	312	-61	8	3
Punjabi	147	235	60	1	2
Marathi	268	201	-25	3	2
Bengali	77	66	-15	1	1
Gujarati	56	50	-10	1	0
Others	35	43	23	0	0

Hindi & Punjabi cinema have grown by more than 50%. Tamil is the only other major language to see doubledigit growth.

After its best-ever year in 2022, Kannada cinema saw a steep decline of 61% in its gross BO in 2023.

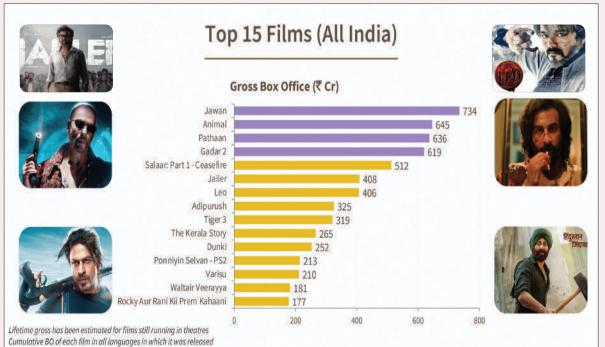
> Gross BO figures in ₹ Cr \*Hollywood includes all lanauaae versions



Source: Ormax Media Research Report

Tamil Cinema's contribution to all-India box office is at 16% while South India box office contributes to 43% against 44% of Hindi cinema. The four South Indian languages are almost equivalent to Hindi Box office!

### All-India Box Office: Top 15 Films



Source: Ormax Media Research Report

Four Tamil films (*Jailer, Leo, PS-2 and Varisu*) feature in the Top 15 all India Box Office Hits, which is a significant achievement for Tamil cinema during 2023!





### Tamil Cinema: Know your Tamil Nadu Theatrical Distributors (select list):

The following is the select list of Distributors in Tamil Nadu, who release films in the entire state through their network. To release your films in Tamil Nadu, you can reach out to them. In addition, there are several distributors who distribute films for each territory separately. Tamil Nadu has 9 distribution territories namely, **Chennai, Chenglepat, Coimbatore, North Arcot, South Arcot, Madurai (MR), Trichy (TT), Salem (SD)** and **Tirunelveli (TK).** 







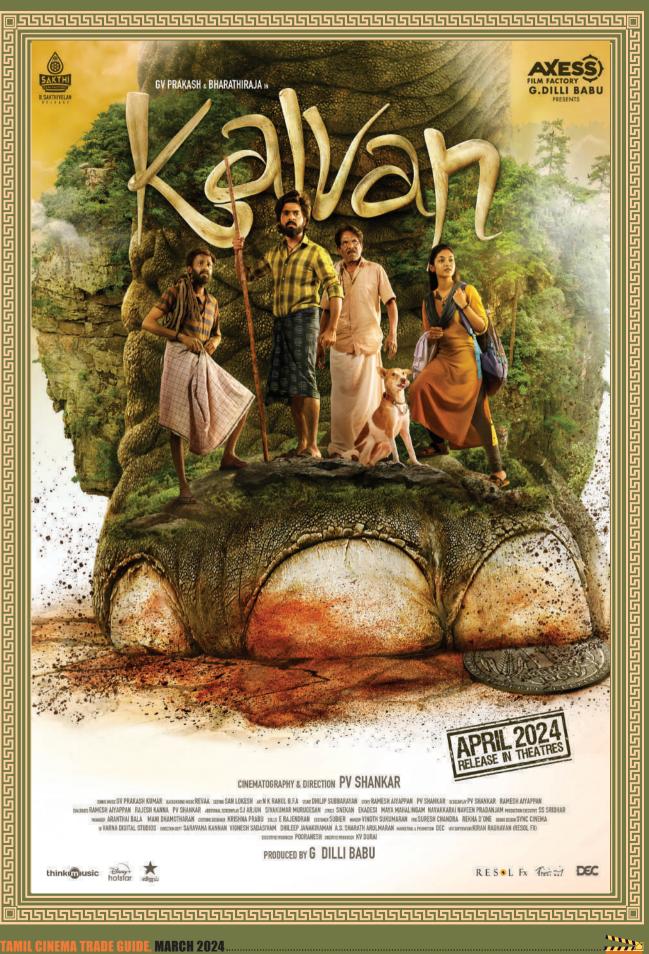


S. No	Company/Distributor Name	Contact Person
1	Red Giant Movies	Mr. M. Shenbagamoorthy
2	MSM Movie Traders	Mr. Raja
3	Gopuram Films	Mr. G.N. Anbuchezhiyan
4	Sakthi Film Factory	Mr. B. Sakthivelan
5	Trident Arts	Mr. Ravi
6	Five Star	Mr. Senthil
7	Sushma Cine Arts	Mr. Azhagarsamy
8	Seven Screen Studios	Mr. Manikandan
9	Dream Warrior Pictures	Mr. Guhan
10	Abirami Mega Mall	Dr. Srinivasan
11	Sri Thenandal Films	Mr. Murali N. Ramasamy
12	Romeo Pictures	Mr. Rahul
13	S Pictures	Mr. Sreenivasan
14	Rockfort Entertainment	Mr. Muruganantham
15	11:11 Productions	Dr. Prabhu Thilak
16	Uthraa Productions	Mr. Hari Uthraa
17	AP International	Mr. Senthil
18	PVR Pictures	Mr. Kathir
19	KMS Pictures	Mr. Meenakshi
20	Creative Entertainers and Distributors	Mr. S. Saravanan

### Tamil Cinema: Know your Overseas Distributors (select list):

The following is the select list of Overseas Distributors for Tamil Cinema, who release films in the entire overseas territory. To release your films in Overseas markets, you can reach out to them. In addition, there are distributors who operate separately for Singapore, Malayasia, UAE, USA/North America, Sri Lanka etc.

$\underline{\infty}$				
	S. No	Company Name	Contact Person	
LYCA	1	Lyca Productions	Mr. Veera Muthusamy	
PRODUCTIONS	2	Ayngaran International	Mr. Karunamoorthy	
AYNGARAN	3	AP International	Mr. Sanjay Wadhwa	
	4	A & P Groups	Mr. Arun Pandian	
	5	United India Exporters	Mr. Mohamed Yahiya	
	6	MSK Film Production	Mr. Kalaiselvan	
	7	Tentkotta/SJ Cinemas LLC	Mr. Varun	
	8	Phars Films	Ms. Mahi Golchin-Depala	
	9	Hamsini Entertainment	Mr. V.K. Ravichandran	
INTERNATIONAL	10	Lotus Five Star Cinemas	Mr. Murthy	
UNITED INDIA INDIA EXPORTERS	11	Malik Streams Corporation	Mr. Malik	
	12	Ahimsa Entertainment	Mr. Vithurs / Mr. Sudarshan Natesan	
	13	DMY Creation	Mr. Dato Mohamed Yusoff	
	14	TSR Films	Mr. M. Ramasamy	



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Leading Actors (Select List in random order)	Films expected	Producer (s)	Leek
Rajinikanth	Vettaiyan	Lyca Productions	
Kamal Haasan	Indian 2	Lyca Productions & Red Giant Movies	
Vijay	The GOAT	AGS Entertainment	INDIAN 2
Ajith Kumar	Vida Muyarchi	Lyca Productions	
Suriya	Kanguva	Studio Green Films	
Vikram	Thangalaan & Dhruva Natchathiram	Studio Green Films & Ondraga Entertainment	
Dhanush	Raayan	Sun Pictures	
Sivakarthikeyan	Amaran	Raaj Kamal Films International	ராரார்க
Karthi	Karthi 26 & Karthi 27	Studio Green Films & 2D Entertainment	
Silambarasan TR	STR 48	Raaj Kamal Films International	(1111)
Jayam Ravi	Brother, Kadhalikka Neramillai & Genie	Screen Scene Media, Red Giant Movies & Vels Film International	π. Α.
Vishal	Rathnam	Stone Bench Films	Julan alaan
Raghav Lawrence	Yet to confirm	Not yet announced	
Arya	Mr.X	Prince Pictures	
Vijay Sethupathi	Maharaja, Viduthalai Part 2, VJS 51 & Train	Passion Studios, RS Infotainment, 7Cs Entertainment & V Creations	a convex 26.1.24 occasion
Vijay Antony	Romeo, Hitler & Mazhai Pidikkatha Manithan	Vijay Antony Film Corporation, Chendur Film International & Infiniti Film Ventures	
Vishnu Vishal	Mohan Das, Aaaryan & Dir. Ramkumar film	Vishnu Vishal Productions & Sathya Jyothi Films	K·A·R·T·H·I
Arun Vijay	Vanangaan & Agni Siragugal	V House Productions & Amma Creations	- DEVICE REPRESENT
Jiiva	Untitled film	Potential Studios	Automatical Concentration
Santhanam	Inga Naan Thaan Kingu & DD Returns - 2	Gopuram Films & The Show People	
RJ Balaji	Sorgavaasal	Swipe Right Studio	
M. Sasikumar	Naa Naa, Pagaivanukku Arulvai, Freedom & Nandhan	Multiple Producers	<b>BRE</b>
HipHop Adhi	PT Sir	Vels Film International	And a second

\*The above is only a select list of leading actors shown in random order. Additional list will be shared in April 2024 issue.

\* Vida Muyarchi - Fan made poster



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### **ROTTERDAM INTERNATIONAL FILM FESTIVAL – JANUARY 2024**

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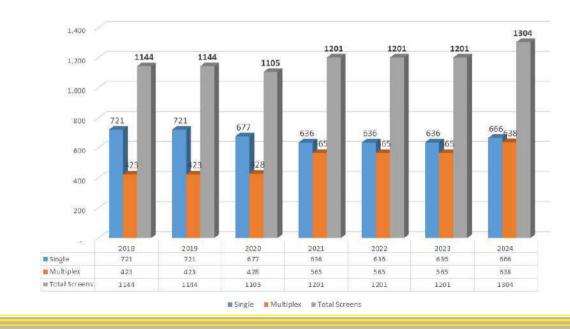
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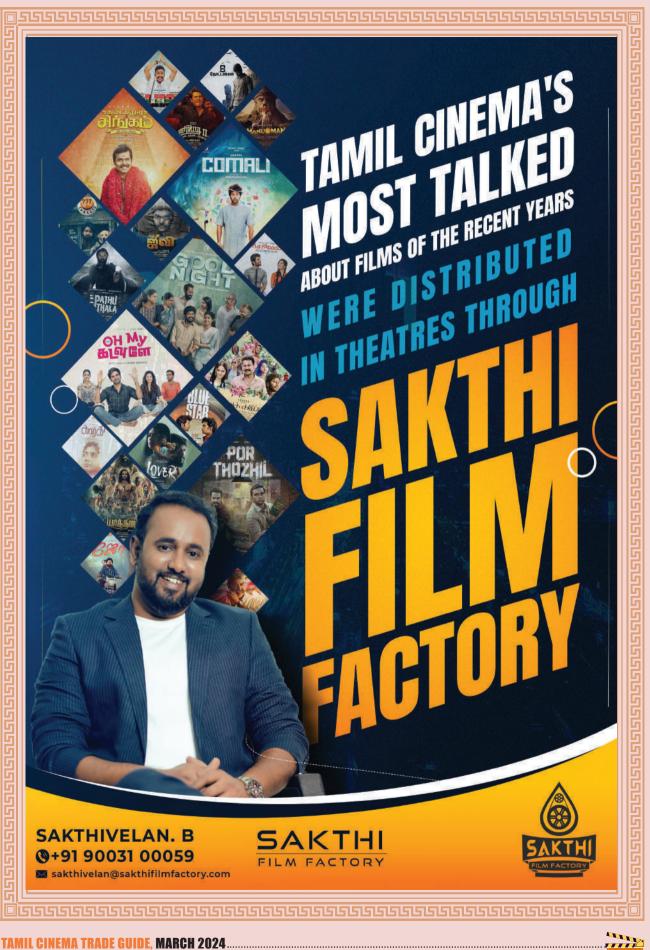


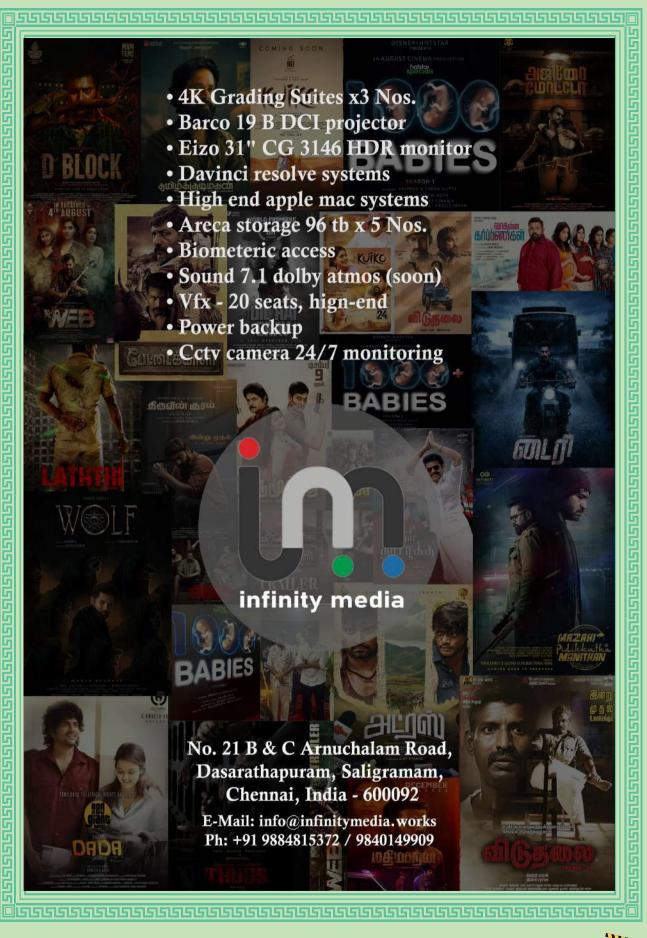
#### Tamil Nadu: Number of Film Screens

Tamil Nadu is progressing well on number of new screens and as of 31st December 2023, it touched 1,304 screens, with 666 being single screens and 638 multiplex screens. While many single screens are facing closure due to various business viability reasons, new multiplex screens are coming up across the State in 2024.



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### **POR THOZHIL: A CASE STUDY** Blockbuster Success of a Strong Content

Tamil Cinema had 258 new releases during 2023 and out of them, 237 films (92%) were made in small and medium budget range. Of them, 12 films gave box office success to Producers. Notable among them was *Por Thozhil*, made on a budget of Rs.7.75 Crore by E4 Experiments in association with Applause Entertainment. The film was a blockbuster and its success is a case study of how a strong content can create wonders at box office.

Mukesh Mehta and C.V. Sarathi, the producers behind the success of *Por Thozhil* explained how they went about achieving this. The film's story was pitched to them by the writers Vignesh Raja (who Directed the film) and Alfred Prakash in 2019 and they liked it and signed them. The writers took six months to finalize the shooting script and at the same time worked on confirming the cast. As actor Ashok Selvan had already planned to work with Vignesh Raja, he came on board immediately. For the senior police character, the team was looking for a senior hero who would be comfortable shooting during the night. Sarath Kumar agreed and he was confirmed. The Director was very keen on having Sarath Babu in an important role and he narrated the script and convinced him to be on board. The Director was so thorough in his script narration that anyone, who heard the script from him, instantly agreed to be a part of the film. That's how the film took off quickly.

As the film would cost around Rs.7 crore, the Producers wanted a tie-up with a big Studio and approached Applause Entertainment, who have a strong track record in Web series for OTT Platforms. Applause team heard the script and instantly liked it and gave the first copy contract to E4 Experiments and the cost, inclusive of the execution fee for them, was fixed at Rs.7.75 Crore. E4 Experiments meticulously started working on executing the project within that budget.

Though the film began in 2019, due to Covid lockdowns, no progress could be made during 2020 and 2021. The shooting of the film finally began in 2022 and was completed before the end of the year in 60 days of shoot. The first cut length of the film was

2 hours 50 minutes but the Producers after watching, requested to edit and the final cut was 2 hours 25 minutes, which helped the film to be racy and engaging.

As Applause had a strong relationship with Sony LIV, they could close the Digital/OTT deal for Rs.5.5 Crore. None of the other rights could be sold pre-release but the Producers were very confident on the film and suggested Applause Team go for own release across everywhere. This belief in content worked and the film took off immediately after its press show. The





media gave a standing ovation, which created a big buzz for the film. After that, the celebrity premiere held two days before the film's release brought in a bigger buzz, and finally, all these helped the film when it was released. The film after the first show itself started showing a big response from audience and went on to become a huge success at the box office. The film grossed over Rs.25 crore in Tamil Nadu alone.

The film was released in a limited manner in Kerala, Karnataka, and Overseas markets in the beginning. However, great talk on the film helped it to dramatically improve and achieve big box office numbers in all these markets. The final distributor share earned by the film in each territory and revenue earned through various rights of the film are presented in the table.

The film, despite featuring an upcoming actor, a senior hero, and a new Director, went on to become one of the biggest successes of 2023 in Tamil Cinema mainly due to its strong content. The film became a case study for how a film can earn big revenues post-release for a Producer if the content is strong. The success of this film gives hope to all Producers to venture out and make such breakthrough films to earn big financial success.

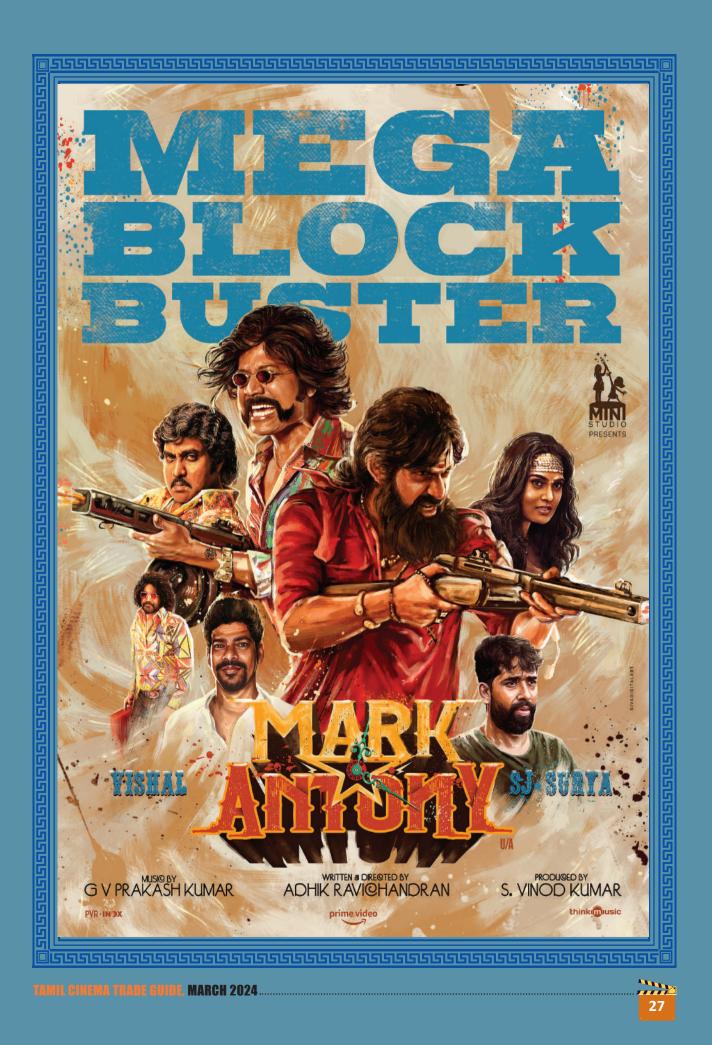
Cost	Rs.in Cr	Revenues	Rs. In Cr	Remarks
First copy cost to Applause Entertainment	7.75	Audio/Music Rights	None	There was only one song and hence Think Music gave promotion support for audio rights
Distribution cost & Promotions	2.25	Overseas Rights	1.50	Theatrical share post-releaase
		Hindi dubbing rights	1.25	Goldmine bought post-release
		Digital/OTT rights	5.50	Sony LIV
		Satellite rights	3.50	Vijay TV
		Tamil Nadu Theatrical share	10.25	Sakthi Film Factory distributed
		Kerala Theatrical share	2.25	E4 directly released the film
		Karnataka Theatrical share	0.75	Cinepolis released the film
Total Cost of the film	10.00	Total Revenues from the film	25.00	
		Net Earning/Profit from the film	15.00	

#### **POR THOZHIL - BUSINESS DETAILS**

\* Estimated costs and revenues based on information from various sources and not actual numbers.









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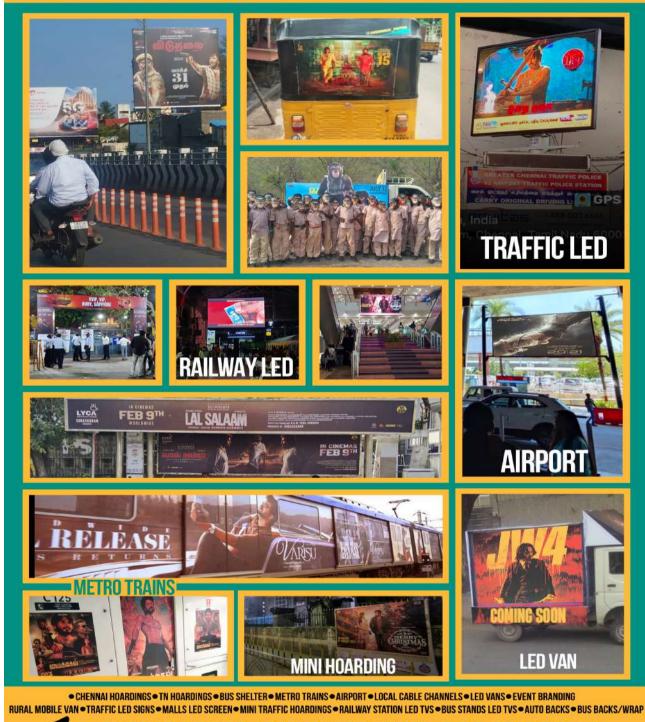
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Owned, Printed and Published by TAMIL FILM ACTIVE PRODUCERS ASSOCIATION (TFAPA) from E2/G, Gemini Parsn Apartments, Old No.599, New No.448A, Anna Salai, Chennai – 600 006 and Printed at The Safire Industries, 3/28 Vembakottai Road, Sivakasi, Tamil Nadu 626 123.

For Advertising in this monthly Trade Guide, please contact: Ms. Prasanna Lakshmi, 9566064204.

Designer: Govi. Senthil

Content Editor: G. DHANANJEYAN

For INTERNAL CIRCULATION AMONG TFAPA MEMBERS AND TRADE. MAGAZINE IS UNDER REGISTRATION









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